

Vacancy CEO @ Edufax

Edufax is all about the educational mobility of internationally mobile children. We ensure educational continuity and successful experiences, when families move across international borders. A frontrunner in educational mobility expertise and innovation, our product and services portfolio is unique and adheres to high quality standards. Edufax is the trusted partner for Global Mobility Teams and other organizations with internationally mobile employees, educational institutions and schools, and for individual families seeking tailored support for their children. We provide educational advice, training, language programs, and other supportive measures to ensure that children succeed academically, whilst also benefiting from the unique experiences that come with living and studying abroad.

We are looking for a CEO to both consolidate and push the boundaries of Edufax' international and innovative ambitions--a visionary leader with a growth mindset and the skills to grow our portfolio and revenues.

Is this you....?

- Extensive international sales and marketing experience at all levels of business;
- Demonstrable affinity with the digitalization of services and their successful implementation both for business to business and for individual end users;
- Driven to set and meet ambitious financial targets whilst safeguarding personnel and the continuity of the organization;
- Inspiring leader, capable of motivating and encouraging internationally diverse teams of highly educated professionals and creating a sense of belonging within your organization;
- A team player, realizing continuous quality and efficiency improvements based on the analysis of KPIs and other business data;
- A believer in the power of education and familiar with the international mobility community;
- Excellent spoken and written English and Dutch.

Personal experience of living or working abroad will bring you more insight into Edufax' business.

Are you at your best when.....?

- Representing your company with engaging and professional flair, taking crucial decisions and creating new opportunities;
- *Customer-aware*: growing market share, launching new products, benchmarking and analysing SWOTs;
- *Future-oriented*: sparring with the advisory board, realizing company mission and vision, and developing and implementing strategy and SMART goals;
- *Innovating*: successfully implementing new products and services and continuously developing the organization;
- *Results-based*: analysing and adapting the business to maximize efficiency and effectivity while maintaining quality standards;
- *Co-operating and functioning as part of a team*: utilizing situational, and when necessary, directional leadership, coaching, encouraging employee participation and dealing with operational human resource issues;
- *Controlling finance*: forecasting, tracking budgets, optimizing contracts and negotiating agreements;
- *Consulting and reporting*: working within a management team and reporting to the advisory board on the progress of key projects, financial forecasts, and company profit and loss.

Excited? Please address your motivation and CV to Mr. P.H. Zuidema, chair of Edufax' Advisory Board, and digitally submit your documents to jobs@edufax.nl on or before 28-FEB-2021.